Nik Payne

Hello

My name's Nik. I'm a versatile humancentered designer obsessed with helping people, and building killer products.

BA Economics + Business University of California, San Diego

Contact

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Skills & Tools

Product design User research UX/UI design Product mgmt Web design Mobile design

Sketching Wireframing Prototyping User testing Sketch InVision Figma

Interests

Camping Backpacking Hiking Running iOS Development Metal/Hardcore The Phenomenon Visual Arts

SpotHero · Jun 2018 - Present

Increased annual GMV by \$7,000,000+ by improving our booking funnel via user research, user testing and AB testing. Helped drive 60% YOY growth.

Partnered with Google as design lead on SpotHero for Android Auto, one of the first parking apps for connected car. Also led design on SpotHero for CarPlay.

Led SpotHero's product response to COVID-19, and owned the research and design of our Touchless parking initiative. Coordinated work and deadlines across our iOS, Android, web, marketing and PR teams.

Made SpotHero better. Wrote SpotHero's first legally-backed parking guarantee. Helped improve our culture and interviewing processes. Created our first sketch pattern libraries.

Creator Camping Checklist Pro · Nov 2020 - Present

Designed and built the #1-ranked camping checklist the iOS App Store *i*. It's been downloaded over 2,000 times, and has a 4.9/5 (40+) average user rating.

Release 0.0.0 took 7 months and 200+ hrs of work—including coding tutorials, user interviews, concepting, usability testing, build time and beta testing. In total I interviewed or talked to 36 campers and backpackers across 9 states.

AIGA Design Mentor AIGA · Fall 2017, Fall 2018

Fall 2018 - "Introductory to Product Design": a 10-week project-based intro course using a real design brief taken from SpotHero's product roadmap. In an anonymous exit survey, mentees gave the course 9.7/10.

Fall 2017 - "Crafting Strong Resumes and Portfolios." Developed and taught a lean 10-week course to eight hungry designers. Incorporated activities, critiques, lectures guest speakers, 1:1's and case study reviews.

🐝 Product Designer 🛛 Allstate - Jan 2017- Jun 2018

Owned the design of Allstate's Roadside Services software contract w/ General Motors, which led to a projected \$1M in annual cost savings via faster roadside assistance dispatching.

Worked w/ Pivotal Labs to build new consumer products at Arity, including Smart Trip, an iOS tax deduction tool for rideshare drivers.

Looker Mixpanel Optimizely Google Analytics AppRadar iOS, Android HTML/CSS Javascript Swift SwiftUI

Realm

AB testing/CRO SEO & ASO